

# Fuel for Thought

**liquid**  
management  
solutions Ltd  
*"the fluid accountants"*

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The UK's largest quarrying industry show is here again. Hillhead 2007 takes place between 26 – 28 June. The bi-annual event, which is held at Tarmac's Hillhead Quarry, attracts thousands of visitors, including many guests from Ireland and further a field.

Liquid Management Solutions are proud to be exhibiting at this prestigious event, and look forward to unveiling one revolutionary new product in particular.

"The Hillhead exhibition is the ideal opportunity for us to unveil our unique mobile bowser with an integrated fuel monitoring terminal.

Using Radio Frequency Identification (RFID) technology, the system provides trace-ability and security, from initial fuel delivery to the end user on site," explained Kevin Taylor, Managing Director.

On 31st May Liquid Management Solutions celebrated their 3rd year as independent fuel and fleet efficiency advisors.

"As a young company, we enjoy the ability to adapt to our clients' needs, recognise new and innovative products and introduce these to the market" said Claudia Spencer, Client Services Manager (seen right with Kevin Taylor, MD).

"For too long the UK fuel management market has been stood still. We have taken a fresh approach and now look forward to introducing the UK to the next generation of fuel management systems" she concludes.



## City Link embrace SAFED driver development

Express parcel delivery specialists City Link recently commissioned Liquid Management Solutions to provide their internal Class One instructors with Safe And Fuel Efficient Driving (SAFED) development.

The additional skills and techniques that the instructors possess will be rolled out to their 230 HGV drivers.

"City Link will now benefit from reduced fuel consumption and reduced CO<sub>2</sub> emissions, in return the drivers are receiving career development. We are now certain that other companies in the sector will follow City Link's lead and focus on CO<sub>2</sub> reduction." Said Chris Rose, City Link's account manager.

## Businesses unprepared for van tax hike

Research has revealed almost a quarter of companies operating van fleets are unaware the benefit-in-kind tax charge on company vans will increase by 600%, unless they can prove their vans are only used for business and not personal use.

The tax charge on company vans will soar from £500 to a massive £3,500 if proof cannot be provided.

"The onus is on employers to provide proof of use but these statistics suggest that many companies are ill prepared for the forthcoming tax rise," explains Tony Neill, Vice President Europe, Middle East and Africa at Navman Wireless Business Solutions

"Vehicle tracking technology offers an opportunity for them to present clear evidence of vehicle use. The Navman system automatically keeps accessible records for 18 months, before archiving, providing employers with documented proof that the van is being used only for business use."

As authorised distributors for the Navman vehicle tracking system, Liquid Management Solutions can address this issue for you today.

Call 0845 450 7373 or visit [liquidms.co.uk](http://liquidms.co.uk)